



Government procurement price of C

Are government contracts subject to cost and pricing regulations?

Most industries in the United States are not subject to cost and pricing regulations. Government contracting is one of the few exceptions. In the commercial marketplace, prices are determined primarily by supply and demand. A seller's cost influences the price it will be willing to accept for its products and services.

What is government procurement?

In the United States, the processes of government procurement enable federal, state and local government bodies in the country to acquire goods, services (including construction), and interests in real property.

What is a federal government procurement contract?

Contracts for federal government procurement usually involve appropriated funds spent on supplies, services, and interests in real property by and for the use of the Federal Government through purchase or lease, whether the supplies, services, or interests are already in existence or must be created, developed, demonstrated, and evaluated.

Does the government negotiate price based on cost?

When parties negotiate price based on cost or enter into flexibly priced contracts, they require a common understanding of what cost or pricing data the seller is required to disclose, which costs the buyer is willing to pay, and how those costs will be measured and allocated to contracts. The Government typically does not negotiate these terms.

How can government procurement be analysed?

One approach to analysing government procurement of large systems such as weapons systems is to use real options analysis. Such procurements can be done in single annual lots (‘single-year procurements’ or SYPs), or, with Congressional approval, multi-year procurement (MYP) contracts.

How are government contracts different?

Government contracts are different. The Government buys many products and services for which a commercial marketplace does not exist. Without adequate price competition, the Government requires cost and pricing data to determine whether a seller's price is fair and reasonable.

Overview Acquisition process Value of government procurement Law Contract management Wartime contracting Contractor voice See also Generally, federal acquisitions begin with identification of a requirement by a specific Federal activity. A basic idea of what is needed and the problem statement are prepared and the requiring activity meets with an acquisition command having a Contracting Officer with an appropriate warrant issued by a specific acquisition activity. A contracting agency has the discretion to determi...

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