



## 002074energy storage opportunities

How much money is invested in the energy storage industry?

Investment in the energy storage industry is robust, with an average investment value of USD 84 million per round. More than 2000 investors have participated in over 5230 funding rounds, supporting over 2,100 companies. This strong financial backing highlights the sector's potential and the confidence of investors in its future growth.

Should energy storage projects have multiple construction contracts?

**CONSTRUCTION RISKS:** It is common practice to see multiple equipment supply, construction, and installation contracts rather than one turnkey engineering, procurement, and construction (EPC) contract for energy storage projects.

What technologies are used in energy storage systems?

**TECHNOLOGY RISKS:** While lithium-ion batteries remain the most widespread technology used in energy storage systems, these systems also use hydrogen, compressed air, and other battery technologies. The storage industry is also exploring new technologies capable of providing longer-duration storage to meet different market needs.

What do Lenders look for in an energy storage project?

**OPERATING RISKS:** Lenders generally will conduct diligence to understand an energy storage project's operating limitations and operation and maintenance (O&M) costs. As part of that process, lenders will look for an O&M agreement with an experienced operator that will ensure that their project will be managed within its operating limitations.



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